



# Sameer Nath

## AI, Technology & Business Transformation Leader

Master Black Belt Lean Six Sigma | Agentic AI | Enterprise Platforms | Change & Capability Building

📍 Abu Dhabi, UAE | UAE Golden Residency Visa Holder

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### PROFESSIONAL PROFILE

25+ years turning enterprise ambition into working systems across the UAE/GCC, India, USA, and Canada. Rare blend of strategy, platforms, adoption, code, and training & development. Led digital transformation, enterprise platforms, process re-engineering, AI and automation initiatives, managed services, and capability building across banking, investment groups, government, semi-government, technology, hospitality, and cleantech environments.

### KEY IMPACT SNAPSHOT



**25+**  
Years  
Experience



**4**  
Countries



**3**  
Major  
Banks



**3**  
Tech Firms



**2**  
Technology  
Ventures



**70B+**  
Pages Indexed  
at MeekD  
Public Beta



**UAE**  
Golden  
Residency

### CORE STRENGTHS



AI & Digital Transformation



Enterprise Platforms: CRM, ITSM, ERP, SCM, LMS



Process Re-engineering & Lean Six Sigma



Managed Services & IT Consulting



Solutions Architecture & Pre-Sales



Full-Stack Development:  
PHP, Python, JavaScript,  
NodeJS, SQL, MongoDB



RPA, Automation & Agentic AI



Training, Change Management & Leadership Development



C-Level Stakeholder Engagement



GCC Market Delivery

### CAREER TIMELINE / EXPERIENCE

2024–  
Present

#### KCA Consultants

##### Practice Lead, IT Consulting & Contracting

Leads IT consulting, managed services, digital transformation, automation, and executive advisory for MENA enterprise and government clients.

2024–  
2026

#### Accueco Transformational Green Technologies Inc.

##### Co-Founder

Co-founded a British Columbia cleantech venture building AI-powered energy education, rebate guidance, and decision-support tools; leads operations, product strategy, and hands-on platform development.

Jul 2024–  
Mar 2026

#### ABAN Investment (Ghobash Group)

##### AI Business Transformation Manager

Led group-wide process re-engineering and systems implementation including Salesforce CRM, ITSM, COUPA, vendor and supply-chain systems, and warehouse / asset management; drove staff retraining, cost optimization, and productivity gains.

Feb 2021–  
Jul 2024

#### Tamouh Integrated Business Services (IHC Group)

##### Integrations Manager

Directed client integrations, migrations, pre-sales solutioning, onboarding, and service delivery for enterprise and government accounts.

Mar 2018–  
Feb 2021

#### MeekD AI Search Engine

##### Head of Development

Led AI search engine development, investor materials, and scalable application delivery; MeekD public beta reached 70B+ indexed pages.

2011–2018

#### Emirates NBD & National Bank of Fujairah

##### Learning / Training Leadership Roles

Led L&D, Lean Six Sigma, eLearning, leadership development, and systems-enabled transformation.

2001–2011

#### IBM & TCS / Citigroup

##### Training Manager / Transformation Roles

Managed training, process migrations, Lean initiatives, and HR / LMS / ERP-related transformation assignments across India, Canada, and the USA.



### SELECTED ACHIEVEMENTS

- ✓ Built a rare end-to-end capability spanning strategy, architecture, delivery, adoption, and training.
- ✓ Delivered transformational across banking, investment groups, technology, and managed services environments.
- ✓ Implemented AI at CRM, ITSM, SCM, ERP, LMS, and automation ecosystems.
- ✓ Combines executive advisory capability with hands-on engineering and people transformation.
- ✓ Supported venture growth, investor storytelling, and product commercialization.
- ✓ TATA Global Innovation Award winner.



### EDUCATION & CREDENTIALS

- B.Sc. Mathematics – Capital University
- Advanced Diploma, Mathematics & Statistics – Alpha Institute
- Diploma, Hospitality & Tourism Management – IHM Pusa, New Delhi
- Lean Six Sigma Master Black Belt – IMC / QAI (2024)
- Certified Technology Ideation, British Columbia (2025)
- CPLP / CPTD
- CHRM / SHRM Certified Business Partner
- TOM Practitioner
- Predictive Index
- Azure DevOps Training
- Lean Management Practitioner



### TECHNOLOGY & PLATFORMS

☁ Salesforce | COUPA | ITSM Platforms | ERP / HCM | LMS  
🔧 PHP | MySQL | JavaScript | NodeJS | Python | SQL | MongoDB  
🤖 UiPath | Azure DevOps | Articulate Storyline | Adobe Captivate | Figma | XD



### SECTORS & GEOGRAPHIES

🏢 Sectors: Banking, Investment Groups, Government, Semi-Government, Technology, Hospitality, Cleantech  
📍 Geographies: UAE / GCC, India, USA, Canada



### VALUES THAT DRIVE IMPACT

- ✓ Strategic Mindset
- ✓ Execution Excellence
- ✓ People & Capability Focus
- ✓ Innovation & Automation
- ✓ Integrity & Ownership
- ✓ Sustainable Value Creation